



A look at the week's most recent employee benefits & announcements

## IN THE NEWS THIS WEEK

**Week of August 22nd**

### MARTIN SPEAKS

#### OSCAR to Pull Out of NJ Market

OSCAR has announced today that they will no longer be selling in the NJ Market. A few key points we wanted to bring to your attention are:

- They will continue to serve their other existing markets without change
- They will continue to compensate agents and sales partners through the end of 2016 on all commission-eligible policies placed with Oscar in New Jersey
- They remain financially stable.
- This decision is not driven by short-term financial necessity, but rather by a long-term commitment to prudent, sustainable growth. They believe that instability in these markets may result in excessive growth that would harm long-term ability to serve their members well and grow sustainably.

We have included a sample letter of what OSCAR is sending out to current members.

Please [click here](#) for the official letter

Also included is an article published on [Bloomberg](#) to talk more about OSCAR's departure and their financial stability.

For more information, please contact [brokersupport@martinins.com](mailto:brokersupport@martinins.com)

### CARRIER UPDATES

#### No-Cost Flu Shots and Other Immunizations

Horizon Blue Cross Blue Shield of New Jersey's in-state immunization network includes many participating pharmacies in their medical network that can provide immunizations all year round.

[Read More](#)

**AmeriHealth Prescription Claims Transition to RXClaim Moved Oct. 1**

### Upcoming Events

## MIG Self-Funded Carrier Panel

Self-funded products have been gaining greater market share in the 2-100 market over the last few years.

To help you sort out the differences and identify the opportunities, please join us for a panel discussion with carriers participating in this market. Our panel, consisting of CIGNA, Nippon Life Benefits, Magnacare, UHC All Savers, and National General, will address a variety of topics including products, benefits, mandates, contract provisions, and more!

September 1st - 10 AM  
[Register Here](#)

For more information, please contact [jessmartin@martinins.com](mailto:jessmartin@martinins.com)

The date of the prescription claims platform transition, for members in mid/large (51+) groups, has been moved from September 1, to October 1, 2016. This change provides alignment with the Mail Order migration, which is also scheduled for October 1, 2016.

[Read More](#)

## Horizon Small Group Dental

Horizon Dental has created the an updated brochure for the Small Group Dental market. This brochure details the products, illustrates the benefit options for your small employer clients, and briefly explains their underwriting guidelines.

[See Brochure](#)

### **The Registration Completion List is already being updated to document completion of plan year 2017 FFM registration**

The Federally-facilitated Marketplace (FFM) Agent and Broker Registration Completion List (RCL) is the authoritative list of National Producer Numbers (NPNs) issuers use to confirm agents and brokers have completed FFM registration and are eligible for compensation for enrolling consumers in FFM plans.

[Read More](#)

## MARTIN UP-TO-THE-MINUTE

We have summarized the top announcements from the carriers and Martin to keep you up-to-the minute with the news and happenings in the industry! Check out what's happening below.

[Voluntary Benefits: What You Need to Know](#)

[Horizon November Renewals Posted to your Dashboard](#)

[MIG Self- Funded Carrier Panel](#)

## IMPORTANT DEADLINES AND REMINDERS

### New Business and Conversion Deadlines

Stay up-to-date and prepared with all the upcoming conversion and new business deadlines with the major SEH carriers in NJ.

[Click Here.](#)

## 2016 MARKETPLACE REGISTRATION LINKS

2016 links are out so make sure you are registered for this year's Open Enrollment Season!

For more information, please contact Greg Nocera at [gnocera@martinins.com](mailto:gnocera@martinins.com).

[2016 Horizon BCBS of NJ Marketplace Registration Link](#)

[2016 AmeriHealth Marketplace Registration Link](#)

[Oscar 2016 Marketplace Link](#)

# **Voluntary Benefits: What You Need to Know**

This course addresses the increasing need for voluntary benefits and how to prepare for the changing benefits marketplace.

**September 20th  
9 AM- 11 AM**

[\*\*Register Here\*\*](#)

For more information, please contact [jessmartin@martinins.com](mailto:jessmartin@martinins.com)

## **Horizon BCBS Webex: 2017 FFM Certification**

Registration and WebEx Information

Date: August 31, 2016  
Time: 11:00AM - 12:00PM EST  
2017 FFM Broker Certification Requirements  
Presented by: Horizon BCBSNJ  
Registration Link: [2017 FFM Certification, August 31, 2016 11am](#)

Date: August 31, 2016  
Time: 1:00PM - 2:00PM EST  
2017 FFM Broker Certification Requirements  
Presented by: Horizon-BCBSNJ

Registration Link: [2017 FFM Certification, August 31, 2016 1pm](#)

Date: September 1, 2016  
Time: 1:00PM - 2:00PM EST  
2017 FFM Broker Certification Requirements  
Presented by: Horizon-BCBSNJ  
Registration Link: [2017 FFM Certification, September 1, 2016 1pm](#)

For more information, please contact  
[brokersupport@martinins.com](mailto:brokersupport@martinins.com)



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**Any Questions or Feedback?**  
Please contact Jessica Martin at  
[jessmartin@martinins.com](mailto:jessmartin@martinins.com)